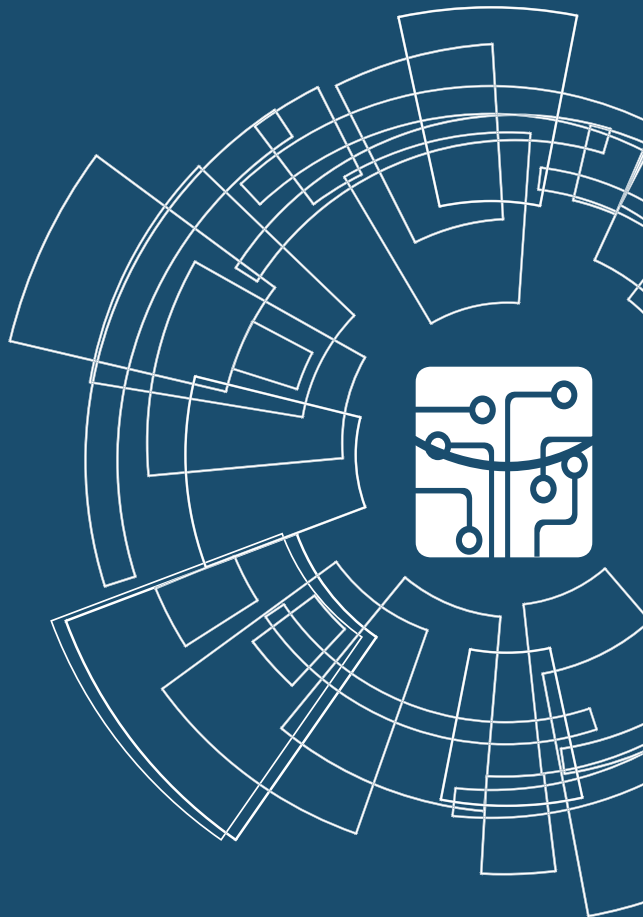


# TECHNOLOGY SOLUTIONS FOR EDUCATION

## OVERVIEW



**E&I** Cooperative  
Services

Sourcing. Strategy. Savings.®



## Drive Cost Savings & Run a Smart, Efficient, & Connected Institution

Continual advances in technology make IT purchasing a complex, ongoing challenge. You strive to make the best investment decisions for your educational institution and maximize ROI, while technology continues to evolve—seemingly at the speed of light.

The E&I Technology team is here to support our members, helping institutions like yours overcome these challenges. Led by a former CIO and veteran technology leader in higher education, the team has a wealth of IT knowledge and experience in both the public and private sectors. Together with technology leaders from some of our most forward-thinking member institutions, our Technology team continually evaluates the market to deliver innovative solutions that help our members optimize resources, maximize efficiencies, and future-proof their technology investments.

## We Focus on the RFP Process So You Can Focus on IT Strategy

Our Technology team acts as an extension of your procurement department, helping you save time and money on IT purchases by handling the entire contracting process—from RFP development to response evaluation, contract award, and management. This enables you to focus on more strategic activities and on meeting the business objectives of your institution.

### Did You Know?

*Our RFP process has been validated by the National Institute of Governmental Purchasing (NIGP) as complying with generally accepted public procurement standards.*

## Comprehensive IT Solutions Your Institution Can Rely On

The E&I Technology team provides members with a broad range of [competitively solicited contracts](#) in key areas of IT, including but not limited to:

- Audiovisual & Conferencing Solutions
- Cloud Solutions & Services
- E-Procurement
- Enterprise ERP, Database Solutions & Services
- IT Hardware & Related Services
- IT Infrastructure & Data Center Solutions
- IT Services
- IT Software
- Network & Security
- Technology Peripherals & Supplies

E&I's portfolio features more than 120 competitively solicited contracts, which account for approximately 99% of our overall contract portfolio. We also offer a range of contracts adopted from Lead Public Agencies (LPAs), to help satisfy some institutions' unique compliance mandates.



## Our Portfolio of Technology Solutions

The E&I Technology team works with leading providers to support your institution's IT needs. Our technology contracts cover everything from daily operations to evolving classroom technology requirements, student and faculty IT initiatives, network security and infrastructure strategies, and more. Team members collaborate with IT leaders in education to identify evolving market requirements and develop new contracts and contract enhancements as needed.

The E&I Technology team provides technology contracts with the following top-tier suppliers:

- CDW-G (Cloud Services)
- CDW-G (Computer Equipment & Related Hardware, Software, Services, & Support)
- Collaborative Solutions
- Columbia Advisory Group
- Connection® (Computer Equipment & Related Hardware, Software, Services, & Support)
- Connection® (IT Managed Services)
- D2L
- IVCi
- JAGGAER
- Kiana Analytics
- Mythics - for Oracle
- Proctorio
- SKC Communications
- Slalom
- Strata Information Group
- Unimarket
- Unit4
- Workday
- Xerox

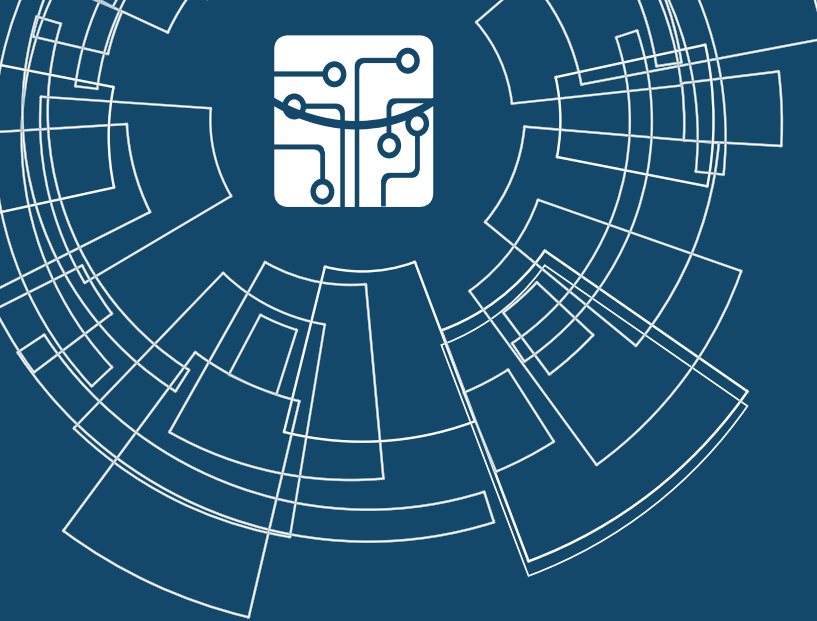
E&I's technology providers deliver products, services, and solutions from industry-leading brands, including:



## Related Contracts

- B&H Photo Video
- HireRight
- Huron
- IM Supply
- Nouveau Construction & Technology Services
- SAP Concur
- Specialty Underwriters
- SSB
- Staples

For more information about our Technology category, please visit [www.eandi.org/technology](http://www.eandi.org/technology) or contact your dedicated [E&I Member Representative](#) or Michael Mast, *Business Development Manager, Technology*, at [mmast@eandi.org](mailto:mmast@eandi.org).



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Let's be social.



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